

# Broadband Systems Transformation

Upgrading from legacy BSS/OSS



**ORACLE NETSUITE**  
Solution Provider



AARON LEBATO

"Much has changed for broadband service organizations in recent times. With the focus more narrowly defined on providing faster and more reliable broadband to areas increasingly rural, organizations are evolving to accommodate and build for the future not just today.

The old world of monolithic BSS/OSS billing systems attempting to "do it all" are over. Modern BSS/OSS players are starting emerge as the future. Many BSS/OSS systems have not innovated rapidly enough and have left their customers with dilapidated systems not fit for the modern world. At C Level, we enable our broadband clients to choose the best BSS/OSS system by implementing Oracle NetSuite to handle the ERP and Accounting functions and integrating it with the BSS/OSS system of their choice. This opens up the door for our customers to choose the best, cutting edge BSS/OSS system while also providing the best mid-market ERP system Oracle NetSuite to ensure scalability."

- Poor integration capabilities
- Lackluster user interface
- Limited ERP/Accounting functionality
- Expensive or poor customization options
- Poor ongoing support
- Rigid, not flexible
- Lack of visibility and reporting

- Strong integration capabilities
- Modern and easy to use interface
- Robust ERP and Accounting functionality
- Extensive and cost effective customization
- Responsive and skilled ongoing support
- Flexible
- Excellent reporting and integrates with analytics platforms
- Cloud technologies
- Acquisition Ready

ORACLE  
NETSUITE

celigo

  
databricks

 Power BI

 **CHR** Solutions

  
cdg

camvio

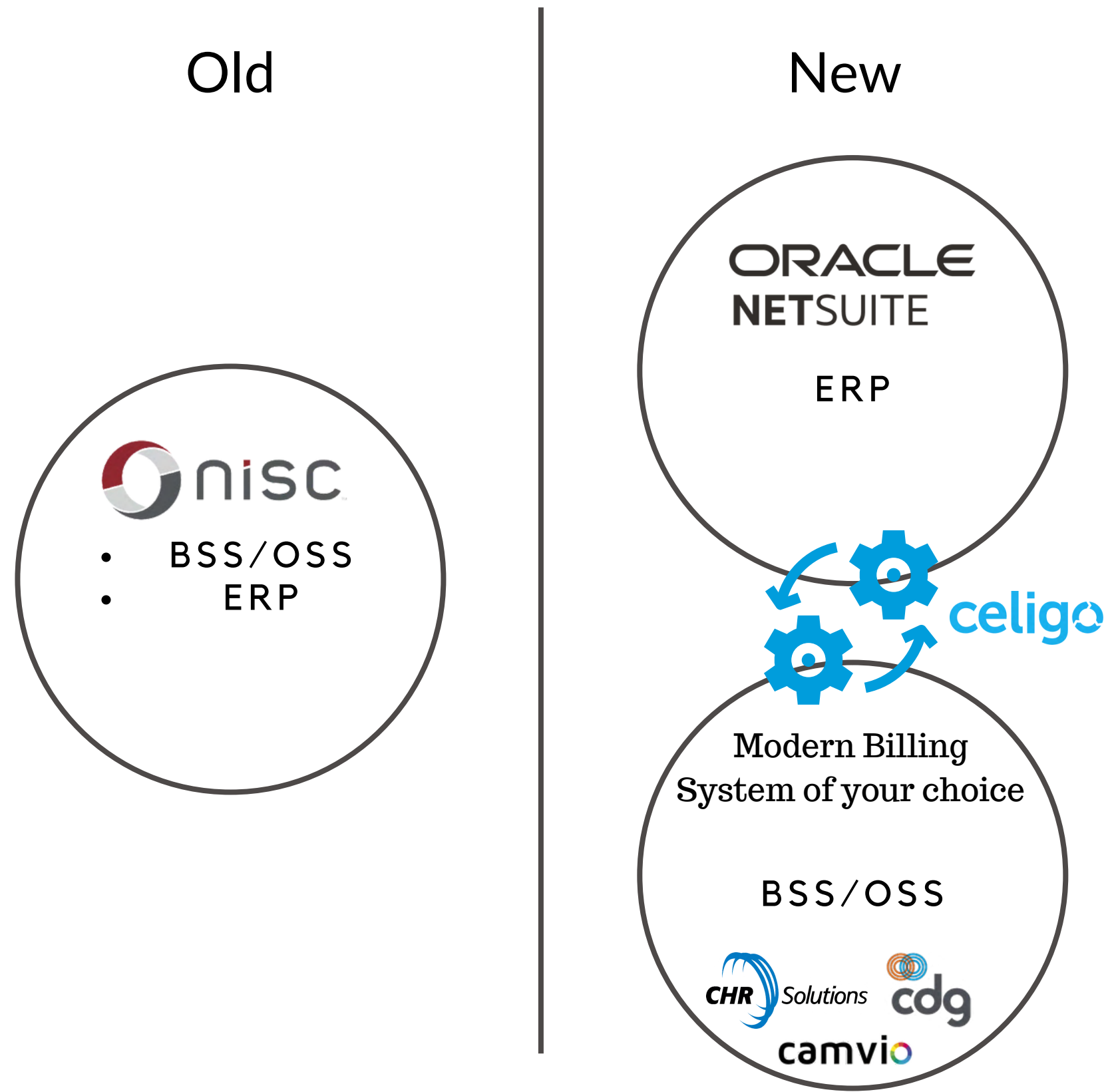
 Microsoft

Broadband billing systems (BSS/OSS) handle complex billing requirements, provisioning, and mapping functions.

NetSuite is not here to replace any of these functions but can greatly improve the ERP & Accounting functions of the business, ensuring broadband providers can scale as they rapidly expand.

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# SPLITTING OFF ERP



The most successful broadband organizations are choosing best of breed applications for ERP and BSS/OSS separately. With affordable cloud based integration platforms like Celigo and Boomi, organizations of any size can now integrate systems together easily, often better than their much larger competitors. After these systems are in place they are ready to scale without limitation!





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**ANALYTICS**

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A boutique consulting firm that only hires top consulting and technical talent, C Level is the **ONLY** NetSuite partner with a narrow focus on broadband. We have been in the industry 7 years and know what broadband organizations need to come out stronger and ready to grow. If you are a broadband organization, you won't find a better partner to take you where you need to go.





AARON LEBATO

"There is no doubt about that it is a race to get fiber in the ground across the nation. Don't let your legacy systems constrain you. The time to enable growth is now not later. With C Level Analytics and Oracle NetSuite you can have confidence you will have the best systems to scale quickly and effectively as well as the responsive ongoing support you need.

Not all NetSuite partners are equal. Who you choose as your implementation partner matters a great deal! C Level consultants are miles above the competition in skill, experience, and industry knowledge."



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